

12/12/06

## DXC Board Meeting Minutes

Present: Morris Levy, Anne Flueckiger, Bryan French, Kate Stenehjem, Adam Sundberg, Kirsten Bich, Brian Bich, Patti Harvieux, Paul Bartlam, Dee Bartlam, Sisto Santodontato

1. Roll call/introductions
2. **Motion** to approve November, 2006 minutes. Unanimous.
3. Committee Reports:

### Administration

PB: I need budgets from anyone who has a budget. Remember that the budgets have to be within the goal of our mission. We also need to set goals for the money we currently have. Money donated to the club should be tax deductible.

BF: If a sponsor gets something out of it, such as advertising, than the money is not tax deductible. If it is a clear-cut donation that we are receiving with nothing expected in return then it is tax deductible.

PB: The Bich's and I will look into this and clarify.

PB: **Motion** for the \$200 received from Clint to go into race funds.

BF: **Second**  
**Motion approved**

### Secretary

KS: Nothing new to report.

### Treasurer

PB: We need to get an accounting software program.

PB: BMFF '05 made \$2900 and BMFF '06 made \$4292

PB: **Motion** to purchase a stamp for the checks.

BF: **Second**  
**Motion approved**

PB: **Motion** to purchase Quick Books program for \$150-\$190.

KS: **Second**  
**Motion approved**

PB: Current balance is \$15,035.50

### Communications

PH: If you want to send anything out, please send it to me first so that I can look it over. That way we can keep everything that is sent out (communication pieces) consistent. The article for the women's magazine will be finished soon.

### **Development**

PB: The \$1000 we received from Dunn Brothers needs something concrete. Let me know if you have any ideas.

### **Education**

AF: I would like to donate materials to the Duluth Public Library to update their cross-country skiing collection.

AF: **Motion** to give \$200 worth of materials to the library.

PH: **Second**

#### **Motion approved**

AF: For the Tuesday night technique sessions, we have met once with Siri. We will table the issue of paying the coaches until next year. Right now, the time is set for 6:30-8:00 and we have 4-5 coaches lined up. If you are not a member, should we suggest a \$5 donation?

Tabled until insurance is figured out.

PB: We need to make sure that this is geared toward all members of different skiing levels but not the elite (very high level) skiers.

AF: **Motion** to have a potluck for the coaches at the end of the year.

PH: **Second**

#### **Motion approved**

### **Events**

BF: I talked to Omnimax about the price for next year. I haven't received any concrete figures.

KS: We will look into other options as well as the Omnimax for next year. For next year, it was suggested to have a raffle and a silent auction for fundraisers. We need to note exactly what the money raised from the event is going to support – on the posters and flyers. We are scheduled for two showings again next year.

### **Membership**

DB: Currently we have 253 members. I have a list of board leadership, race, web site, and social volunteers. We have 12 jerseys left right now. Should we put in another order? I have ordered 50 more hats.

### **Race**

BB: We have \$4600 in funding for the race. A lot of this money has been encumbered but not 'spent' yet. \$480 is going towards brochures and \$300 has been spent on hats.

PB: What did the race cost last year? What do you think it will cost this year?

SS: Last year I know we made about \$900 ...

BB: We need 89 paying racers (\$30 each) to break even. If we have 200 racers we will make \$2788 and so forth.

BB: For race cancellation we decided to go with the high school policy. We will talk to Renee about the ability of the next weekend if there is a lack of snow.

SS: We need to get a volunteer drive going.

### **Sponsorship**

AS: I am talking with Toko/Swix people for prizes for the race.

DB: Try Fast Wax as well.

AS: I didn't hit up everyone to be a BMFF sponsor so I'm asking those people now for race sponsorship.

AF: What is the difference between a sponsor/supporter/ and donor?

PB: A supporter is different than a sponsor. We need to have the definitions written up and put in the by-laws.

AF: Clarification is needed on these terms.

BF: To be listed on the card, the entity has to give cash to the club and give members a discount.

AF: I will write something up and send it out.

### **Trails**

PB: What are we doing with the warming hut in Lester? Should we get members involved?

SS: At the meetings they have not been supportive because there is already a building there.

PB: Should we focus a project on Chester or Lester?

Consensus was Chester

PH: We need to get some other members to help with this.

PB: Can someone start a group for this?

PB: Sisto & I will call the volunteers.